

"Maine's City of Opportunity"

# **Financial Services**

TO: Phillip Crowell, City Manager

FROM: Jill Eastman, Finance Director

**REF:** August 2021 Financial Report

DATE: September 20, 2021

The following is a discussion regarding the significant variances found in the City's August financial report. Please note that although the monthly financial report contains amounts reported by the School Department, this discussion is limited to the City's financial results and does not attempt to explain any variances for the School Department.

The City has completed its second month of the current fiscal year. As a guideline for tracking purposes, revenues and expenditures should amount to approximately 16.66% of the annual budget. However, not all costs and revenues are distributed evenly throughout the year; individual line items can vary based upon cyclical activity.

### Revenues

Revenues, for the City, collected through August 31st were \$9,049,777, or 13.89%, of the budget, which is higher than last year at this time by 0.69%. The accounts listed below are noteworthy.

- A. Excise taxes of \$847,445-down \$115,424 over last year.
- B. Property tax revenue of \$5,296,575 an increase over last year of \$276,200. This is due to the timing of sending out the tax bills. This year we were about a week earlier than last fiscal year.
- C. State Revenue Sharing for the month of August is 29.8% or \$938,698. This is an increase over last year of \$385,804.
- D. Homestead Exemption for the month of August is \$1,290,048 or \$115,492 less than last year.

### **Expenditures**

City expenditures through August 31st were \$5,166,108, or 10.97, of the budget as compared to last year at \$5,144,087 or 11.20%. Noteworthy variances are:

In the current fiscal year, the percentage of expenditures is actually less than last year by .23% or \$22,201 difference. Most of the departments are in line with last year's expenditures.

## **Investments**

This section contains an investment schedule as of August 31<sup>st</sup> with a comparison to July 31<sup>st</sup>. Currently the City's funds are earning an average interest rate of 0.33%.

Respectfully submitted,

Jeem Castrian

Jill M. Eastman Finance Director

## CITY OF AUBURN, MAINE

# BALANCE SHEET - CITY GENERAL FUND AND WORKERS COMP FUND AS of August 2021, July 2021, June 2021, and June 2020

ASSETS	UNAUDITED August 31 2021	UNAUDITED July 31 2021			Increase (Decrease)	ι	NAUDITED JUNE 30 2021	
CASH RECEIVABLES ACCOUNTS RECEIVABLES TAXES RECEIVABLE-CURRENT DELINQUENT TAXES TAX LIENS NET DUE TO/FROM OTHER FUNDS	\$ 20,435,425 1,333,090 41,719,774 435,046 889,735 4,318,367	\$	19,414,434 1,249,052 46,687,769 892,447 965,818 969,534	\$	1,020,991 - 84,038 (4,967,995) (457,401) (76,083) 3,348,833	\$	23,686,573 1,895,710 55,238 809,349 1,091,138	
TOTAL ASSETS	\$ 69,131,437	\$	70,179,055	\$	(1,047,618)	\$	27,538,008	
LIABILITIES & FUND BALANCES								
ACCOUNTS PAYABLE PAYROLL LIABILITIES ACCRUED PAYROLL STATE FEES PAYABLE ESCROWED AMOUNTS DEFERRED REVENUE DUE TO OTHER FUNDS	\$ (117,828) (860,105) (10,562) (12,634) (27,661) (42,871,091)	\$	(1,406) (1,430,521) (1,728,746) (47,355) (27,653) (48,506,383)	\$	(116,421) 570,416 1,718,184 34,721 (8) 5,635,292	\$	(985,754) (858,084) (3,963,795) - (27,653) (1,916,073) (3,460,216)	
TOTAL LIABILITIES	\$ (43,899,881)	\$	(51,742,064)	\$	7,842,183	\$	(11,211,574)	
FUND BALANCE - UNASSIGNED/ASSIGNED	\$ (22,433,920)	\$	(15,639,355)	\$	(6,794,565)	\$	(13,291,007)	

(1,364,114)

(1,433,522)

(25,231,556) \$

(69,131,437) \$ (70,179,055) \$

(1,364,114)

(1,433,522)

(18,436,991) \$

(6,794,565)

1,047,618

(2,273,457)

(16,326,434)

\$ (27,538,008)

(761,970)

**FUND BALANCE - RESTRICTED** 

FUND BALANCE - NON SPENDABLE

**TOTAL LIABILITIES AND FUND BALANCE** 

TOTAL FUND BALANCE \$

### CITY OF AUBURN, MAINE REVENUES - GENERAL FUND COMPARATIVE THROUGH August 31, 2021 VS August 31, 2020

REVENUE SOURCE		FY 2022 BUDGET		ACTUAL REVENUES IRU AUG 2021	% OF BUDGET		FY 2021 BUDGET		ACTUAL REVENUES RU AUG 2020	% OF	v	ARIANCE
TAXES		DODGET	• • • •	110 A00 2021	DODGET		DODOLI	•••	NO AGG 2020	DODOL!	•	ANIANOL
PROPERTY TAX REVENUE-	\$	50,042,450	\$	5,296,575	10.58%	\$	49,655,498	\$	5.020.375	10.11%	\$	276.200
PRIOR YEAR TAX REVENUE	\$	-	\$	168,045		\$	-	\$	1.570		\$	166,475
HOMESTEAD EXEMPTION REIMBURSEMENT	\$	1,650,000	\$	1,290,048	78.18%	\$	1,420,000	\$	1.405.540	98.98%	\$	(115,492)
EXCISE	\$	4,425,000	\$	847,445	19.15%	\$	4,112,861	\$	962,869	23.41%	\$	(115,424)
PENALTIES & INTEREST	\$	120,000	\$	10,972	9.14%	\$	150,000	\$	10,192	6.79%	\$	` <sup>′</sup> 780 <sup>′</sup>
TOTAL TAXES	\$	56,237,450	\$	7,613,085	13.54%	\$	55,338,359	\$	7,400,546	13.37%	\$	212,539
LICENSES AND PERMITS												
BUSINESS	\$	166,000	\$	38,909	23.44%	\$	166,000	\$	40,978	24.69%	\$	(2,069)
NON-BUSINESS	\$	300,200	\$	87,003	28.98%	\$	392,400	\$	98,018	24.98%		(11,015)
TOTAL LICENSES	\$	466,200	\$	125,912	27.01%	\$	558,400	\$	138,996	24.89%	•	(13,084)
INTERGOVERNMENTAL ASSISTANCE												
STATE-LOCAL ROAD ASSISTANCE	\$	390,000	\$	_	0.00%	\$	400,000	\$	_	0.00%	\$	_
STATE REVENUE SHARING	\$	3,150,000	\$	938.698	29.80%	\$	2,708,312	\$	552,894		\$	385.804
WELFARE REIMBURSEMENT	\$	90,656	\$	4,160	4.59%	\$	90,656	\$	-		\$	4,160
OTHER STATE AID	\$	32,000	\$	-	0.00%	\$	32,000	\$	_	0.00%		-
CITY OF LEWISTON	\$	228,384	\$	_	0.00%	\$	228,384	\$	_	0.00%		_
TOTAL INTERGOVERNMENTAL ASSISTANCE		3,891,040	\$	942,857	24.23%	\$	3,459,352	\$	552,894	15.98%	•	389,963
CHARGE FOR SERVICES												
GENERAL GOVERNMENT	\$	184.400	\$	23.354	12.66%	\$	198.440	\$	16.453	8.29%	ф	6.901
PUBLIC SAFETY	Ф \$	176.600	Ф \$	23,35 <del>4</del> 18.505	10.48%	Ф \$	181,600	э \$	2.981		φ \$	15.524
EMS TRANSPORT	\$	1,250,000	\$	237,626	19.01%	\$	1,200,000	\$	228,321	19.03%		9,305
TOTAL CHARGE FOR SERVICES	\$	1,611,000	\$	279,484	17.35%	\$	1,580,040	\$	247,755	15.68%	_	31,729
FINES												
PARKING TICKETS & MISC FINES	\$	41,500	\$	11,529	27.78%	\$	55,000	\$	2,837	5.16%	\$	8,692
MISCELLANEOUS												
INVESTMENT INCOME	\$	40,000	\$	2,491	6.23%	\$	80,000	\$	6,048	7.56%		(3,557)
RENTS	\$	125,000	\$	4,315	3.45%	\$	35,000	\$	4,316	12.33%		(1)
UNCLASSIFIED	\$	20,000	\$	17,997	89.98%	\$	10,000	\$	22,965	229.65%	\$	(4,968)
COMMERCIAL SOLID WASTE FEES	\$	-	\$	12,822	0.000/	\$	-	\$	12,446	4.040/	\$	376
SALE OF PROPERTY	\$	120,000	\$	341	0.28%	\$	25,000	\$	303	1.21%	\$	38
RECREATION PROGRAMS/ARENA	_		_		40 500/	_		_		40.000/	\$	-
MMWAC HOST FEES	\$	234,000	\$	38,685	16.53%	\$	230,000	\$	38,380		\$	305
TRANSFER IN: TIF	\$	1,140,000	\$	-	0.00%	\$	1,117,818	\$	-		\$	-
TRANSFER IN: Other Funds	\$	473,925	\$	-	0.00%	\$	578,925	\$	-		\$	-
ENERGY EFFICIENCY	¢.	252 700	Φ.		0.000/	Φ.	244 420	æ			\$	-
CDBG	\$	252,799	\$	-	0.00%	\$	214,430	\$	4 077	0.00%		(040)
UTILITY REIMBURSEMENT CITY FUND BALANCE CONTRIBUTION	\$ \$	20,000 475,000	\$ \$	259	1.30% 0.00%	\$ \$	20,000 527,500	\$ \$	1,077		\$ \$	(818)
TOTAL MISCELLANEOUS	\$	2,900,724	\$	76,909	2.65%	\$	2,838,673	\$	- 85,535	3.01%	•	(8,626)
TOTAL GENERAL FUND REVENUES	\$	65,147,914	\$	9,049,777	13.89%	\$	63,829,824	\$	8,428,563	13.20%	\$	621,214
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SCHOOL REVENUES EDUCATION SUBSIDY	\$	28,900,061	\$	5,395,577	18.67%	\$	26,217,074	\$	4,773,131	18.21%	\$	622.446
EDUCATION	\$	518,821	\$	15,119	2.91%	\$	717,415	\$	9,984	1.39%		5,135
SCHOOL FUND BALANCE CONTRIBUTION	\$	879.404	\$	-	0.00%	\$	970.862	\$	-	0.00%		-
TOTAL SCHOOL	\$	30,298,286	\$	5,410,697	17.86%	\$	27,905,351	\$	4,783,115	17.14%	_	627,582
GRAND TOTAL REVENUES	\$	95,446,200	\$	14,460,474	15.15%	\$	91,735,175	\$	13,211,678	14.40%	\$	1,248,796

### CITY OF AUBURN, MAINE EXPENDITURES - GENERAL FUND COMPARATIVE THROUGH August 31, 2020 VS August 31, 2019

DEPARTMENT         BUDGET         THRU AUG 2021         BUDGET         THRU AUG 2020         BUDGET         VA           ADMINISTRATION         ***                    MAYOR AND COUNCIL                   \$**	3,163 (15,579) 70,604 (6,946) (3,211) 7,309 55,340 (73,967) 14,331
MAYOR AND COUNCIL         \$ 104,850         \$ 5,574         5.32%         \$ 99,000         \$ 2,411         2.44%         \$ CITY MANAGER         \$ 447,401         \$ 87,222         19.50%         \$ 776,095         \$ 102,801         13.25%         \$ COMMUNICATIONS & TECHNOLOGY         \$ 911,637         \$ 328,382         36.02%         \$ 609,260         \$ 257,778         42.31%         \$ CITY CLERK         \$ 237,474         \$ 28,959         12.19%         \$ 216,946         \$ 35,905         16.55%         \$ FINANCIAL SERVICES         \$ 810,303         \$ 110,188         13.60%         \$ 751,849         \$ 113,399         15.08%         \$ 157,057         \$ 21,186         13.49%         \$ 20,250         \$ 28,495         12.94%         \$ 157,057         \$ 21,186         13.49%         \$ 20,244%         \$ 2731,915         \$ 588,820         21.55%         \$ 2,610,207         \$ 533,480         20.44%         \$ 20,	(15,579) 70,604 (6,946) (3,211) 7,309 55,340 (73,967)
CITY MANAGER  \$ 447,401 \$ 87,222 19.50% \$ 776,095 \$ 102,801 13.25% \$  COMMUNICATIONS & TECHNOLOGY \$ 911,637 \$ 328,382 36.02% \$ 609,260 \$ 257,778 42.31% \$  CITY CLERK \$ 237,474 \$ 28,959 12.19% \$ 216,946 \$ 35,905 16.55% \$  FINANCIAL SERVICES \$ 810,303 \$ 110,188 13.60% \$ 751,849 \$ 113,399 15.08% \$  HUMAN RESOURCES \$ 220,250 \$ 28,495 12.94% \$ 157,057 \$ 21,186 13.49% \$  TOTAL ADMINISTRATION \$ 2,731,915 \$ 588,820 21.55% \$ 2,610,207 \$ 533,480 20.44% \$  COMMUNITY SERVICES	(15,579) 70,604 (6,946) (3,211) 7,309 55,340 (73,967)
COMMUNICATIONS & TECHNOLOGY \$ 911,637 \$ 328,382 36.02% \$ 609,260 \$ 257,778 42.31% \$ CITY CLERK \$ 237,474 \$ 28,959 12.19% \$ 216,946 \$ 35,905 16.55% \$ FINANCIAL SERVICES \$ 810,303 \$ 110,188 13.60% \$ 751,849 \$ 113,399 15.08% \$ HUMAN RESOURCES \$ 220,250 \$ 28,495 12.94% \$ 157,057 \$ 21,186 13.49% \$ TOTAL ADMINISTRATION \$ 2,731,915 \$ 588,820 21.55% \$ 2,610,207 \$ 533,480 20.44% \$ COMMUNITY SERVICES	70,604 (6,946) (3,211) 7,309 55,340 (73,967)
CITY CLERK         \$         237,474         \$         28,959         12.19%         \$         216,946         \$         35,905         16.55%         \$           FINANCIAL SERVICES         \$         810,303         \$         110,188         13.60%         \$         751,849         \$         113,399         15.08%         \$           HUMAN RESOURCES         \$         220,250         \$         28,495         12.94%         \$         157,057         \$         21,186         13.49%         \$           TOTAL ADMINISTRATION         \$         2,731,915         \$         588,820         21.55%         \$         2,610,207         \$         533,480         20.44%         \$    COMMUNITY SERVICES	(6,946) (3,211) 7,309 55,340 (73,967)
HUMAN RESOURCES	7,309 55,340 (73,967)
TOTAL ADMINISTRATION         \$ 2,731,915         \$ 588,820         21.55%         \$ 2,610,207         \$ 533,480         20.44%           COMMUNITY SERVICES	55,340 (73,967)
COMMUNITY SERVICES	(73,967)
	. , ,
PLANNING & PERMITTING \$ 900.583 \$ 108.686 12.07% \$ 1.339.047 \$ 182.653 13.64% \$	. , ,
	14 331
ECONOMIC DEVELOPMENT \$ 108,469 \$ 14,331 13.21% \$	1 1,001
BUSINESS & COMMUNITY DEVELOPMENT \$ 512,260 \$ 40,763 7.96% \$	40,763
HEALTH & SOCIAL SERVICES \$ 119,875 \$ 10,181 8.49% \$ 199,282 \$ 18,472 9.27% \$	(8,291)
RECREATION & SPORTS TOURISM \$ 584,056 \$ 86,605 14.83% \$ 520,474 \$ 115,746 22.24% \$	(29,141)
PUBLIC LIBRARY \$ 1,052,163 \$ 175,360 16.67% \$ 1,031,533 \$ 171,922 16.67% \$	3,438
TOTAL COMMUNITY SERVICES         \$ 3,277,406         \$ 435,926         13.30%         \$ 3,090,336         \$ 488,793         15.82%	(52,867)
FISCAL SERVICES	
DEBT SERVICE \$ 7,734,169 \$ 90,807 1.17% \$ 7,577,735 \$ 90,807 1.20% \$	-
FACILITIES \$ 677,872 \$ 183,017 27.00% \$ 667,494 \$ 173,159 25.94% \$	9,858
WORKERS COMPENSATION \$ 642,400 \$ - 0.00% \$ 641,910 \$ - 0.00% \$	-
WAGES & BENEFITS \$ 7,334,932 \$ 1,096,675 14.95% \$ 6,840,635 \$ 1,106,450 16.17% \$	(9,775)
EMERGENCY RESERVE (10108062-670000) \$ 461,230 \$ - 0.00% \$ 461,230 \$ (2,500) -0.54% \$	2,500
TOTAL FISCAL SERVICES \$ 16,850,603 \$ 1,370,499 8.13% \$ 16,189,004 \$ 1,367,916 8.45% \$	2,583
PUBLIC SAFETY	
FIRE & EMS DEPARTMENT \$ 5,446,588 \$ 786,988 14.45% \$ 5,302,131 \$ 812,209 15.32% \$	(25,221)
POLICE DEPARTMENT \$ 4,343,924 \$ 607,509 13.99% \$ 4,332,339 \$ 576,531 13.31% \$	30,978
TOTAL PUBLIC SAFETY \$ 9,790,512 \$ 1,394,497 14.24% \$ 9,634,470 \$ 1,388,740 14.41% \$	5,757
PUBLIC WORKS	
PUBLIC WORKS DEPARTMENT \$ 5,077,370 \$ 630,773 12.42% \$ 4,979,329 \$ 619,494 12.44% \$	11,279
SOLID WASTE DISPOSAL* \$ 1,089,950 \$ 83,795 7.69% \$ 1,051,318 \$ 89,677 8.53% \$	(5,882)
WATER AND SEWER \$ 792,716 \$ 195,301 24.64% \$ 792,716 \$ 195,301 24.64% \$	
TOTAL PUBLIC WORKS \$ 6,960,036 \$ 909,869 13.07% \$ 6,823,363 \$ 904,472 13.26% \$	5,397
INTERGOVERNMENTAL PROGRAMS	
AUBURN-LEWISTON AIRPORT \$ 177,000 \$ 176,115 99.50% \$ 170,000 \$ 167,110 98.30% \$	9,005
E911 COMMUNICATION CENTER \$ 1,161,479 \$ 290,382 25.00% \$ 1,134,304 \$ 283,576 25.00% \$	6,806
LATC-PUBLIC TRANSIT \$ 225,000 \$ - 0.00% \$ 331,138 \$ - 0.00% \$	-
ARTS & CULTURE AUBURN \$ 10,000 \$ - \$ 10,000 \$ 10,000	
TAX SHARING \$ 260,000 \$ - 0.00% \$ 260,000 \$ - 0.00% \$	-
TOTAL INTERGOVERNMENTAL         \$ 1,833,479 \$ 466,497 25.44% \$ 1,905,442 \$ 460,686 24.18% \$	5,811
COUNTY TAX \$ 2,611,080 \$ - 0.00% \$ 2,629,938 \$ - 0.00% \$	-
<b>TIF (10108058-580000)</b> \$ 3,049,803 \$ - 0.00% \$ 3,049,803 \$ - 0.00% \$	-
OVERLAY \$ - \$ - \$ - \$	-
TOTAL CITY DEPARTMENTS \$ 47,104,834 \$ 5,166,108 10.97% \$ 45,932,563 \$ 5,144,087 11.20% \$	22,021
<b>EDUCATION DEPARTMENT</b> \$ 48,341,366 \$ 1,856,985 3.84% \$ 45,802,612 \$ 1,833,966 4.00% \$	23,019
TOTAL GENERAL FUND EXPENDITURES \$ 95,446,200 \$ 7,023,093 7.36% \$ 91,735,175 \$ 6,978,053 7.61% \$	45,040

# CITY OF AUBURN, MAINE INVESTMENT SCHEDULE AS OF August 31, 2021

INVESTMENT		FUND	Α	BALANCE august 31, 2021	BALANCE July 31, 2021	INTEREST RATE
ANDROSCOGGIN BANK	449	CAPITAL PROJECTS	\$	6,340,068.84	\$ 6,338,184.75	0.35%
ANDROSCOGGIN BANK	502	SR-TIF	\$	1,050,295.10	\$ 1,049,982.99	0.35%
ANDROSCOGGIN BANK	836	GENERAL FUND	\$	4,769,736.62	\$ 7,642,187.21	0.35%
ANDROSCOGGIN BANK	801	WORKERS COMP	\$	52.468.86	\$ 52,875.12	0.35%
ANDROSCOGGIN BANK	684	EMS CAPITAL RESERVE	\$	339,245.72	\$ 339,144.94	0.35%
ANDROSCOGGIN BANK	414	INGERSOLL TURF FACILITY	\$	226,516.54	\$ 226,449.27	0.35%
ANDROSCOGGIN BANK	0888	ELHS FUNDRAISING	\$	62,578.08	\$ 62,559.49	0.35%
ANDROSCOGGIN BANK		ELHS CONSTRUCTION	\$	121,994.95	\$ 114,496.86	0.35%
ANDROSCOGGIN BANK	0627	ST LOUIS BELLS FUNDRAISING	\$	15,352.33	\$ 15,347.78	0.35%
NOMURA		ELHS Bond Proceeds	\$	53,016,338.00	\$ 55,143,338.00	0.15%
GRAND TOTAL		-	\$	65,994,595.04	\$ 70,984,566.41	0.33%

# EMS BILLING SUMMARY OF ACTIVITY July 1, 2021 - June 30, 2022 Report as of August 31, 2021

	Beginning Balance				Augus	+ 2	0021				Ending Balance
	8/1/2021		lew Charges	Payments		. 2	Refunds		Adjustments	Write-Offs	8/31/2021
Bluecross	\$ 19,914.62	\$	9,833.80	\$	(3,632.58)			\$	7,138.19		\$ 33,254.03
Intercept	\$ 200.00										\$ 200.00
Medicare	\$ 153,474.60	\$	158,483.00	\$	(53,857.31)	\$	186.51	\$	(135,803.60)		\$ 122,483.20
Medicaid	\$ 58,742.61	\$	50,785.00	\$	(33,942.25)			\$	(41,636.35)		\$ 33,949.01
Other/Commercial	\$ 58,653.14	\$	27,604.40	\$	(5,471.51)	\$	86.18	\$	5,368.17		\$ 86,240.38
Patient	\$ 105,585.03	\$	18,060.40	\$	(8,072.00)	\$	385.77	\$	31,203.73	\$ (13,306.51)	\$ 133,856.42
Worker's Comp	\$ 915.20			\$	(915.20)						\$ -
TOTAL	\$ 397,485.20	\$	264,766.60	\$	(105,890.85)	\$	658.46	\$	(133,729.86)	\$ (13,306.51)	\$ 409,983.04

# EMS BILLING BREAKDOWN -TOTAL CHARGES July 1, 2021 - June 30, 2022 Report as of August 31, 2021

	July	August		% of
	 2021	2021	Totals	Total
Bluecross	\$ 6,623.27	\$ 9,833.80	\$ 16,457.07	2.83%
Intercept			\$ -	0.00%
Medicare	\$ 194,354.65	\$ 158,483.00	\$ 352,837.65	60.69%
Medicaid	\$ 68,121.50	\$ 50,785.00	\$ 118,906.50	20.45%
Other/Commercial	\$ 25,704.69	\$ 27,604.40	\$ 53,309.09	9.17%
Patient	\$ 20,928.65	\$ 18,060.40	\$ 38,989.05	6.71%
Worker's Comp	\$ 915.20		\$ 915.20	0.16%
		·		
TOTAL	\$ 316,647.96	\$ 264,766.60	\$ 581,414.56	100.00%

# EMS BILLING BREAKDOWN -TOTAL COUNT July 1, 2021 - June 30, 2022 Report as of August 31, 2021

	July	August		% of
	2021	2021	Totals	Total
Bluecross	10	10	20	2.84%
Intercept	0		0	0.00%
Medicare	244	172	416	59.17%
Medicaid	82	54	136	19.35%
Other/Commercial	34	32	66	9.39%
Patient	45	19	64	9.10%
Worker's Comp	1	0	1	0.14%
				_
TOTAL	416	287	703	100.00%

# EMS BILLING AGING REPORT July 1, 2021 to June 30, 2022 Report as of August 31, 2021

	Current		31-60		61-90		91-120		:	121+ days		Totals	
Bluecross	\$ 18,768.54	56% \$	473.10	1%	\$ 10,623.88	32%	\$ 16.94	0%	\$	3,371.57	10%	\$ 33,254.03	8.11%
Intercept	\$ 100.00	\$	-		\$ 100.00							\$ 200.00	0.05%
Medicare	\$ 90,686.18	74% \$	15,688.07	13%	\$ 11,938.72	10%	\$ 1,690.00	1%	\$	2,480.23	2%	\$ 122,483.20	29.88%
Medicaid	\$ 29,404.03	87% \$	3,835.31	11%	\$ 532.42	2%	\$ 244.13	1%	\$	(66.88)	0%	\$ 33,949.01	8.28%
Other/Commercial	\$ 36,500.69	42% \$	21,536.71	25%	\$ 12,340.15	14%	\$ 7,542.61	9%	\$	8,320.22	10%	\$ 86,240.38	21.04%
Patient	\$ 33,538.17	25% \$	28,760.35	21%	\$ 25,984.57	19%	\$ 29,467.51	22%	\$	16,105.82	12%	\$ 133,856.42	32.65%
Worker's Comp		\$	-		\$ -		\$ -		\$	-		\$ -	0.00%
TOTAL	\$ 208,997.61	\$	70,293.54		\$ 61,519.74		\$ 38,961.19		\$	30,210.96		\$ 409,983.04	
	51%		17%		15%		10%			7%		100%	100.00%

	1902	1910 Community	1914 Oak Hill	1915 Fire Training	1917 Wellness	1928	1929 Fire	1930 211	1931	2003 Byrne	2005	2008 Homeland	2010 State Drug	2013 OUI	•	2019 aw Enforcement
- 1-1 -4-4-	Riverwatch	Service	Cemeteries	Building	Grant	Vending	Prevention	Fairview	Donations	JAG	MDOT	Security	Money	Grant	Grant	Training
Fund Balance 7/1/21	\$ 599,205.19 \$	6,536.96 \$	34,366.35	1,221.68 \$	5,131.38	-	\$ 4,796.03	\$ (566,303.71) \$	293.40 \$	2,808.57 \$	(214,592.58) \$	(112,745.48) \$	6,975.14	\$ 4,318.98 \$	2,820.93	(8,505.29)
Revenues FY22	\$ 28,357.05 \$	\$ 45.00 \$	215.71		Ş	\$ 191.00						\$	350.00	\$ 566.02 \$	3,505.28	
Expenditures FY22				\$	450.00	161.57				\$	101,728.85 \$	41,904.59 \$	466.85	\$ 734.16 \$	2,073.96	
Fund Balance 08/31/2022	\$ 627,562.24 \$	6,581.96 \$	34,582.06	1,221.68 \$	4,681.38	29.43	\$ 4,796.03	\$ (566,303.71) \$	293.40 \$	2,808.57 \$	(316,321.43) \$	(154,650.07) \$	6,858.29	\$ 4,150.84 \$	4,252.25	(8,505.29)
	2020	2025	2030	2034	2037	2040	2041	2043	2044	2047	2050	2051	2053	2054	2055	
		Community		EDUL	Bulletproof	Great Falls	Blanche	DOJ Covid 19	Federal Drug	American	Project	Project	St Louis	EMS Transport	Work4ME-	
Fund Balance 7/1/21	CDBG \$ 1,677,098.02 \$	Cords 30,570.32 \$	Parking 12,839.34	Underage Drink	Vests 2,729.15	TV 20,536.23	\$ 26,247.04	Preventative \$ (9,419.74) \$		Firefighter Grant	Lifesaver 189.35 \$	Canopy		\$ 225,094.82 \$	6,215.80	
Revenues FY22	\$ 1,677,098.02 \$			\$ (40.00) \$	2,/29.15	20,536.23	\$ 26,247.04	\$ (9,419.74) \$		(51,104.79) \$	189.35 \$	(9,522.60) \$ \$	28,489.54 4.56		6,215.80	
Expenditures FY22	\$ 183,729.67	, 420.70 ş		Ś	1,689.97		\$ 1,018.45	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	02.30 \$	780.00		ş		\$ 234,135.10 \$	1,304.77	
Experiultures F122	\$ 103,725.07	,	1,741.37	Ŷ	1,005.57		3 1,010.43	\$ 320.00	,	780.00				\$ 234,133.10 \$	1,304.77	
Fund Balance 08/31/2022	\$ 1,495,471.59 \$	\$ 30,999.08 \$	14,057.77	\$ (40.00) \$	1,039.18	20,536.23	\$ 25,228.59	\$ (320.00) \$	87,566.94 \$	(51,884.79) \$	189.35 \$	(9,522.60) \$	28,494.10	\$ (8,939.50) \$	4,911.03	
	2064 MDOT Sopers Mill Culvert	2065 State Bi- Centenial Parade	2067 Hometown Heros Banners	2068 Northern Borders Grant	2070 Leadercast	2075 Keeps Maine Healthy	2076 Keeps Maine Healthy II	2077 CTCI Gramt	2080 Futsol Court Project	2201 EDI Grant	2300 ARPA Grant	2400 NRPA Youth Mentoring	2500 Parks & Recreation			
Fund Balance 7/1/21	\$ (46,370.03) \$			201,371.71 \$				\$ 29,816.71 \$		(1,484,407.18) \$	6,772,899.50		225,757.94			
Revenues FY22								\$ (3,111.14)			ş	\$	67,660.83			
Expenditures FY22	\$ (46,370.03) \$	\$ 117.00	;	\$ 16,400.00				\$ 12,234.19 \$	14,164.20	\$	5,176.01 \$	- \$	204,393.75			
Fund Balance 08/31/2022	\$ - \$	\$ (1,727.17) \$	209.00	\$ 184,971.71 \$	(3,500.00)	\$ 182,189.53	\$ (15,556.55)	\$ 14,471.38 \$	(14,164.20) \$	(1,484,407.18) \$	6,767,723.49 \$	- \$	89,025.02			
												2600 Auburn				
	2600	2600	2600	2600	2600	2600	2600	2600	2600	2600		Memory Care	2600	2600		Total
	Tambrands II	Mall	Downtown	Auburn Industrial		Auburn Plaza II	Webster School	Hartt Transport	62 Spring St		8 Hampshire St	Facility	Millbran	Futurguard		Special
Fund Balance 7/1/21	TIF 6 \$ (41,023.43) \$	TIF 9 348,613.20 \$	TIF 10 (269,889.73)	TIF 12 (454,099.79) \$	TIF 13 281,097.17	TIF 14 5 (752,490.87)	TIF 16 \$ (0.02)	TIF 19 \$ (2,663.69) \$	TIF 20 1,120.90 \$	TIF 21 24,998.06 \$	TIF 22 41,968.63	TIF 23 97,738.81 \$	TIF 24 11,128.45	TIF 25 \$ (83,459.35)		Revenues 6,886,098.56
rund Balance //1/21	> (41,U23.43) \$	348,613.20 \$	(269,889./3)	(454,099.79) \$	281,097.17	(/52,490.87)	<b>&gt;</b> (0.02)	> (2,663.69) \$	1,120.90 \$	24,998.06 \$	41,968.63 \$	97,738.81 \$	11,128.45	> (83,459.35)		0,880,098.56
Revenues FY22															:	112,859.33
Expenditures FY22														\$ 8,498.00	:	786,852.63
Fund Balance 08/31/2022	\$ (41,023.43) \$	348,613.20 \$	(269,889.73)	\$ (454,099.79) \$	281,097.17	\$ (752,490.87)	\$ (0.02)	\$ (2,663.69) \$	1,120.90 \$	24,998.06 \$	41,968.63 \$	97,738.81 \$	11,128.45	\$ (91,957.35)	:	6,212,105.26



"Maine's City of Opportunity"

# **Financial Services**

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director

Re: Financial Reports for August 31, 2021

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Ingersoll Turf Facility for revenue and expenditures as of August 31, 2021.

### **INGERSOLL TURF FACILITY**

### **Statement of Net Assets:**

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets as of August 31, 2021.

#### **Current Assets:**

As of the end of August 2021 the total current assets of Ingersoll Turf Facility were \$226,449. This consisted of cash and cash equivalents of \$226,449.

### **Noncurrent Assets:**

Ingersoll's noncurrent assets are the building and equipment that was purchased, less depreciation. The total value of the noncurrent assets as of August 31, 2021 was \$89,514.

### **Liabilities:**

Ingersoll had no accounts payable as of August 31, 2021, and an interfund payable of \$64,743, which means they owe the General Fund \$64,743.

### **Statement of Activities:**

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Ingersoll Turf Facility through August 2021 are \$6,367. This revenue comes from the sponsorships, programs, rental income and batting cages.

The operating expenses for Ingersoll Turf Facility through August 2021 were \$20,138. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of August 31, 2021, Ingersoll has an operating loss of \$13,771.

As of August 31, 2021, Ingersoll has a decrease in net assets of \$13,771.

The budget to actual reports for revenue and expenditures, show the revenue for FY21 compared to FY20.

# Statement of Net Assets Ingersoll Turf Facility August 31, 2021 Business-type Activities - Enterprise Fund

		A	ugust 31, 2021	July 31, 2021	ncrease/ ecrease)
ASSETS					
Current assets:					
Cash and cash equivalents		\$	226,449	\$ 226,382	\$ 67
Interfund receivables/payables				\$ -	-
Accounts receivable			_	-	-
	Total current assets		226,449	226,382	67
Noncurrent assets:					
Capital assets:					
Buildings			672,279	672,279	-
Equipment			119,673	119,673	-
Land improvements			18,584	18,584	_
Less accumulated depreciation			(721,022)	(721,022)	_
·	Total noncurrent assets		89,514	89,514	-
	Total assets		315,963	315,896	67
LIABILITIES					
Accounts payable		\$	_	\$ -	-
Interfund payable		\$	64,743	\$ 53,783	10,960
Total liabilities			64,743	53,783	10,960
NET ASSETS					
Invested in capital assets		\$	89,514	\$ 89,514	\$ -
Unrestricted		\$	161,706	\$ 172,599	\$ (10,893)
Total net assets		\$	251,220	\$ 262,113	\$ (10,893)

# **CITY OF AUBURN, MAINE**

# Statement of Revenues, Expenses and Changes in Net Assets Ingersoll Turf Facility

# Business-type Activities - Enterprise Funds Statement of Activities August 31, 2021

	Ingersoll Turf Facility
Operating revenues:	
Charges for services	\$ 6,367
Operating expenses:	
Personnel	18,660
Supplies	
Utilities	1,407
Repairs and maintenance	71
Rent	-
Depreciation	-
Capital expenses	-
Other expenses	-
Total operating expenses	20,138
Operating gain (loss)	(13,771
Nonoperating revenue (expense):	
Interest income	
Interest expense (debt service)	
Total nonoperating expense	-
Gain (Loss) before transfer	(13,771
Transfers out	
Change in net assets	(13,771
Total net assets, July 1	264,991
Total net assets, August 31, 2021	\$ 251,220

# CITY OF AUBURN, MAINE REVENUES - INGERSOLL TURF FACILITY Through August 31, 2021 compared to August 31, 2020

REVENUE SOURCE	FY 2022 BUDGET	ACTUAL REVENUES IRU AUG 2021	% OF BUDGET	FY 2021 BUDGET	ACTUAL REVENUES IRU AUG 2020	% OF BUDGET
CHARGE FOR SERVICES						
Sponsorship	\$ 25,000	\$ 1,000	4.00%	\$ 25,000	\$ 2,800	11.20%
Batting Cages	\$ 16,000	\$ -	0.00%	\$ 13,000	\$ -	0.00%
Programs	\$ 94,000	\$ 170	0.18%	\$ 90,000	\$ 120	0.13%
Rental Income	\$ 138,000	\$ 5,130	3.72%	\$ 102,000	\$ (2,015)	-1.98%
TOTAL CHARGE FOR SERVICES	\$ 273,000	\$ 6,300	2.31%	\$ 230,000	\$ 905	0.39%
INTEREST ON INVESTMENTS	\$ -	\$ 67		\$ -	\$ 	
GRAND TOTAL REVENUES	\$ 273,000	\$ 6,367	2.33%	\$ 230,000	\$ 905	0.39%

# CITY OF AUBURN, MAINE EXPENDITURES - INGERSOLL TURF FACILITY Through August 31, 2021 compared to August 31, 2020

DESCRIPTION	FY 2022 BUDGET				% OF BUDGET		FY 2021 BUDGET		ACTUAL PENDITURES RU AUG 2020	% OF BUDGET	Difference		
Salaries & Benefits	\$	133,041	\$	18,660	14.03%	\$	187,546	\$	17,556	9.36%	\$	1,104	
Purchased Services	\$	15,750	\$	71	0.45%	\$	14,450	\$	1,063	7.36%	\$	(992)	
Programs	\$	16,300	\$	-	0.00%	\$	18,500	\$	-	0.00%	\$	-	
Supplies	\$	2,500	\$	-	0.00%	\$	4,000	\$	453	11.33%	\$	(453)	
Utilities	\$	24,150	\$	1,407	5.83%	\$	25,650	\$	1,325	5.17%	\$	82	
Insurance Premiums	\$	-	\$	-		\$	-	\$	-		\$	-	
Capital Outlay	\$	-	\$	-		\$	-	\$	-		\$	-	
	\$	191,741	\$	20,138	10.50%	\$	250,146	\$	20,397	8.15%	\$	(259)	
GRAND TOTAL EXPENDITURES	\$	191,741	\$	20,138	10.50%	\$	250,146	\$	20,397	8.15%	\$	(259)	

"Maine's City of Opportunity"

# **Financial Services**

To: Phillip Crowell, City Manager From: Jill Eastman, Finance Director

Re: Arena Financial Reports for August 31, 2021

Attached you will find a Statement of Net Assets and a Statement of Activities and budget to actual reports for Norway Savings Bank Arena for revenue and expenditures as of August 31, 2021.

The Norway Savings Bank Arena report now includes a budget to actual comparison with last fiscal year for both revenues and expenditures.

### **NORWAY SAVINGS BANK ARENA**

### **Statement of Net Assets:**

The Statement of Net Assets lists current assets, noncurrent assets, liabilities and net assets and shows a comparison to the previous month, in this case, July 31, 2021.

#### **Current Assets:**

As of the end of August 2021 the total current assets of Norway Savings Bank Arena were (\$1,379,588). These consisted of cash and cash equivalents of \$262,149, accounts receivable of \$44,574, and an interfund payable of \$1,379,588, which means that Norway owes the General Fund \$1,379,588 at the end of August.

### **Noncurrent Assets:**

Norway's noncurrent assets are equipment that was purchased, less depreciation (depreciation is posted at year end). The total value of the noncurrent assets as of August 31, 2021 was \$195,258.

### **Liabilities:**

NSB Arena had no accounts payable and a net pension liability of \$104,927 as of August 31, 2021.

#### Statement of Activities:

The statement of activities shows the current operating revenue collected for the fiscal year and the operating expenses as well as any nonoperating revenue and expenses.

The operating revenues for Norway Arena through August 2021 are \$136,634. This revenue comes from the concessions, sign advertisements, pro shop lease, youth programming, shinny hockey, public skating and ice rentals.

The operating expenses for Norway Arena through August 2021 were \$74,289. These expenses include personnel costs, supplies, utilities, repairs, capital purchases and maintenance.

As of August 2021, Norway Arena has an operating gain of \$62,345 compared to the August 2020 operating gain of \$34,617.

As of August 31, 2021, Norway Arena has a increase in net assets of \$62,345.

The budget to actual reports for revenue and expenditures, with comparison to the same period last year show that revenue for FY21 is \$3,733 more than in FY20 and expenditures in FY21 are \$23,995 less than last year in August.

## CITY OF AUBURN, MAINE Statement of Net Assets Norway Savings Bank Arena August 31, 2021

## **Business-type Activities - Enterprise Fund**

		August 31, 2021	July 31, 2021	Increase/ (Decrease)		
ASSETS						
Current assets:						
Cash and cash equivalents		\$ 262,149 \$	262,231	\$	(82)	
Interfund receivables		\$ (1,686,311) \$	(1,714,874)	\$	28,563	
Prepaid Rent				\$	-	
Accounts receivable		44,574	59,693	\$	(15,119)	
	Total current assets	(1,379,588)	(1,392,950)		13,362	
Noncurrent assets:						
Capital assets:						
Buildings		58,223	58,223		-	
Equipment		514,999	514,999		-	
Land improvements		-	-		-	
Less accumulated depreciation		(377,964)	(377,964)		-	
	Total noncurrent assets	195,258	195,258		-	
	Total assets	(1,184,330)	(1,197,692)		13,362	
LIABILITIES						
Accounts payable		\$ - \$	-	\$	-	
Net OPEB liability		\$ 44,026 \$	44,026	\$	-	
Net pension liability		60,901	60,901		-	
Total liabilities		104,927	104,927		-	
NET ASSETS						
Invested in capital assets		\$ 195,258 \$	195,258	\$	_	
Unrestricted		\$ (1,484,515) \$	(1,497,877)	\$	13,362	
Total net assets		\$ (1,289,257) \$	(1,302,619)	\$	13,362	

# **CITY OF AUBURN, MAINE**

# Statement of Revenues, Expenses and Changes in Net Assets Norway Savings Bank Arena

# Business-type Activities - Enterprise Funds Statement of Activities August 31, 2021

	Norway Savings Arena
Operating revenues:	
Charges for services	\$ 136,634
Operating expenses:	
Personnel	38,328
Supplies	21,594
Utilities	5,902
Repairs and maintenance	8,465
Insurance Premium	5,103
Depreciation	
Capital expenses	
Other expenses	
Total operating expenses	74,289
Operating gain (loss)	62,345
Nonoperating revenue (expense):	
Interest income	_
Interest expense (debt service)	
Total nonoperating expense	-
Gain (Loss) before transfer	62,345
Transfers out	-
Change in net assets	62,345
Total net assets, July 1	(1,351,602)
Total net assets, August 31, 2021	\$ (1,289,257)

# CITY OF AUBURN, MAINE REVENUES - NORWAY SAVINGS BANK ARENA Through August 31, 2021 compared to August 31, 2020

REVENUE SOURCE	FY 2022 BUDGET	ACTUAL REVENUES RU AUG 2021	% OF BUDGET	FY 2021 BUDGET	Tŀ	ACTUAL REVENUES IRU AUG 2020	% OF BUDGET	VA	ARIANCE
CHARGE FOR SERVICES									
Concssions	\$ 16,500	\$ 2,000	12.12%	\$ 16,500			0.00%	\$	2,000
Skate Rentals	\$ 6,000	\$ 425	7.08%	\$ 7,500			0.00%	\$	425
Pepsi Vending Machines	\$ 2,000	\$ 320	16.00%	\$ 3,000			0.00%	\$	320
Games Vending Machines	\$ 3,000	\$ -	0.00%	\$ 3,000			0.00%	\$	-
Vending Food	\$ 2,000		0.00%	\$ 3,000			0.00%	\$	-
Sponsorships	\$ 185,000	\$ 49,988	27.02%	\$ 230,000	\$	37,500	16.30%	\$	12,488
Pro Shop	\$ 7,000	\$ 1,076	15.37%	\$ 7,000	\$	468	6.69%	\$	608
Programs	\$ 20,000		0.00%	\$ 20,000	\$	-	0.00%	\$	-
Rental Income	\$ 683,500	\$ 59,465	8.70%	\$ 727,850	\$	92,933	12.77%	\$	(33,468)
Camps/Clinics	\$ 50,000	\$ 23,360	46.72%	\$ 50,000	\$	2,000	4.00%	\$	21,360
Tournaments	\$ 50,000		0.00%	\$ 55,000			0.00%	\$	-
TOTAL CHARGE FOR SERVICES	\$ 1,025,000	\$ 136,634	13.33%	\$ 1,122,850	\$	132,901	11.84%	\$	3,733

# CITY OF AUBURN, MAINE EXPENDITURES - NORWAY SAVINGS BANK ARENA Through August 31, 2021 compared to August 31, 2020

DESCRIPTION	FY 2022 BUDGET	 ACTUAL PENDITURES RU AUG 2021	% OF BUDGET	FY 2021 BUDGET	 ACTUAL XPENDITURES HRU AUG 2020	% OF BUDGET	VA	ARIANCE
Salaries & Benefits	\$ 339,437	\$ 38,328	11.29%	\$ 328,913	\$ 44,949	13.67%	\$	(6,621)
Purchased Services	\$ 123,928	\$ 8,465	6.83%	\$ 120,000	\$ 5,753	4.79%	\$	2,712
Supplies	\$ 79,000	\$ 21,594	27.33%	\$ 83,000	\$ 12,460	15.01%	\$	9,134
Utilities	\$ 250,350	\$ 5,902	2.36%	\$ 244,650	\$ 35,122	14.36%	\$	(29,220)
Capital Outlay	\$ 42,500	\$ -	0.00%	\$ 50,000	\$ -	0.00%	\$	-
Rent	\$ -	\$ -		\$ -	\$ -		\$	-
	\$ 835,215	\$ 74,289	8.89%	\$ 826,563	\$ 98,284	11.89%	\$	(23,995)
GRAND TOTAL EXPENDITURES	\$ 835,215	\$ 74,289	8.89%	\$ 826,563	\$ 98,284	11.89%	\$	(23,995)